ETF Facts
February 7, 2019
Horizons Emerging Marijuana Growers Index ETF (HMJR) - Class A Units
Manager: Horizons ETFs Management (Canada) Inc.

This document contains key information you should know about Horizons Emerging Marijuana Growers Index ETF. You can find more details about this exchange traded fund (ETF) in its prospectus. Ask your representative for a copy, contact Horizons ETFs Management (Canada) Inc. at info@horizonsetfs.com or 1-866-641-5739, or visit www.horizonsetfs.com.

Before you invest, consider how the ETF would work with your other investments and your tolerance for risk.

The ETF is expected to invest in the marijuana industry in certain U.S. states that have legalized marijuana for therapeutic or adult-use, which is currently illegal under U.S. federal law. The ETF will passively invest in companies involved in the marijuana industry in the U.S. where local state law regulates and permits such activities, as well as in companies involved in the Canadian legal marijuana industry. The ETF will not be directly engaged in the manufacture, importation, possession, use, sale or distribution of marijuana in either Canada or the U.S.

Quick facts
Date ETF started: February 13, 2018
Total value on December 31, 2018: $7.9 Million
Management expense ratio (MER): 0.99%

Trading information (12 months ending December 31, 2018)
Ticker symbol: HMJR
Exchange: NEO Exchange
Currency: Canadian dollars
Average daily volume: 14,659 units
Number of days traded: 220 out of 220 trading days

Pricing information (12 months ending December 31, 2018)
Market price: $5.00 - $10.25
Net asset value (NAV): $4.96 - $10.16
Average bid-ask spread: 2.26%

What does the ETF invest in?
The ETF seeks to replicate, to the extent possible, the performance of the Solactive Junior Marijuana Growers Index, net of expenses. The Solactive Junior Marijuana Growers Index is designed to provide exposure to the performance of a basket of primarily North American publicly-listed small-capitalization companies primarily involved in the cultivation, production, and/or distribution of marijuana.

The charts below give you a snapshot of the ETF’s exposure on December 31, 2018. The ETF’s exposure will change to reflect changes in the Solactive Junior Marijuana Growers Index.

Top 10 investments in the underlying index (December 31, 2018)
1. TerrAscend Corp. 7.6%
2. Emerald Health Therapeutics Inc. 6.1%
3. Harvest Health & Recreation Inc. 5.9%
4. Supreme Cannabis Co. Inc. (The) 5.6%
5. MPX Biocutical Corp. 5.3%
6. Liberty Health Sciences Inc. 5.0%
7. FSD Pharma Inc. 4.8%
8. Cash and Cash Equivalents 3.9%
9. Neptune Wellness Solutions Inc. 3.9%
10. Vivo Cannabis Inc. 3.7%
Total percentage of top 10 investments 51.8%
Total number of investments: 43

Investment mix (December 31, 2018)
Asset Mix
- 87.0% Canadian Equities
- 6.4% Global Equities
- 2.6% United States Equities
- 3.9% Cash and Cash Equivalents
- 0.1% Other Assets less Liabilities

Sector Mix
- 73.4% Health Care
- 21.5% Life Sciences
- 1.1% Consumer Staples
- 3.9% Cash and Cash Equivalents
- 0.1% Other Assets less Liabilities

How risky is it?
The value of the ETF can go down as well as up. You could lose money.

One way to gauge risk is to look at how much an ETF’s returns change over time. This is called “volatility”.

In general, ETF’s with higher volatility will have returns that change more over time. They typically have a greater chance of losing money and may have a greater chance of higher returns. ETF’s with lower volatility tend to have returns that change less over time. They typically have lower returns and may have a lower chance of losing money.
Horizons Emerging Marijuana Growers Index ETF

**Risk rating**
Horizons ETFs Management (Canada) Inc. has rated the volatility of this ETF as **High**. Because this is a new ETF, the risk rating is only an estimate by Horizons ETFs Management (Canada) Inc.

This rating is based on how much the ETF’s returns have changed from year to year. It doesn’t tell you how volatile the ETF will be in the future. The rating can change over time. An ETF with a low risk rating can still lose money.

| Low  | Low to Medium | Medium | Medium to High | High |

For more information about the risk rating and specific risks that can affect the ETF’s returns, see the "Risk Factors" section of the ETF’s prospectus.

**No guarantees**
ETFs do not have any guarantees. You may not get back the amount of money you invest.

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**How has the ETF performed?**
This section tells you how units of the ETF have performed in past calendar years. However, this information is not available because the ETF has not yet completed a calendar year.

**Year-by-year returns**
This section tells you how units of the ETF have performed in past calendar years. However, this information is not available because the ETF has not yet completed a calendar year.

**Best and worst 3-month returns**
This section shows the best and worst returns for the Units of the ETF in a 3-month period. However, this information is not available because the ETF has not yet completed a calendar year.

**Average return**
This section shows the value and annual compounded rate of return of a hypothetical $1,000 investment in units of the ETF. However, this information is not available because the ETF has not yet completed 12 consecutive months.

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**Trading ETFs**
ETFs hold a basket of investments, like mutual funds, but trade on exchanges like stocks. Here are a few things to keep in mind when trading ETFs:

**Pricing**
ETFs have two sets of prices: market price and net asset value (NAV).

**Market price**
- ETFs are bought and sold on exchanges at the market price. The market price can change throughout the trading day. Factors like supply, demand, and changes in the value of an ETF’s investments can effect the market price.
- You can get price quotes any time during the trading day. Quotes have two parts: *bid* and *ask*.
- The bid is the highest price a buyer is willing to pay if you want to sell your ETF units. The ask is the lowest price a seller is willing to accept if you want to buy ETF units. The difference between the two is called the *bid-ask spread*.
- In general, a smaller bid-ask spread means the ETF is more liquid. That means you are more likely to get the price you expect.

**Net asset value (NAV)**
- Like mutual funds, ETFs have a NAV. It is calculated after the close of each trading day and reflects the value of an ETF’s investments at that point in time.
- NAV is used to calculate financial information for reporting purposes – like the returns shown in this document.

**Orders**
There are two main options for placing trades: market orders and limit orders. A market order lets you buy or sell units at the current market price. A limit order lets you set the price at which you are willing to buy or sell units.

**Timing**
In general, market prices of ETFs can be more volatile around the start and end of the trading day. Consider using a limit order or placing a trade at another time during the trading day.
Who is this ETF for?
Investors who:
• Suitable for investors who are willing to invest in highly speculative investments
• Suitable for investors looking to make short term investments
• Suitable for investors who are comfortable with a high degree of risk.

A word about tax
In general, you'll have to pay income tax on any money you make on an ETF. How much you pay depends on the tax laws where you live and whether or not you hold the ETF in a registered plan, such as a Registered Retirement Savings Plan or a Tax-Free Savings Account.

Keep in mind that if you hold your ETF in a non-registered account, distributions from the ETF are included in your taxable income, whether you get them in cash or have them reinvested.

How much does it cost?
This section shows the fees and expenses you could pay to buy, own and sell units of the ETF. Fees and expenses, including any trailing commissions, can vary among ETFs.

Higher commissions can influence representatives to recommend one investment over another. Ask about other ETFs and investments that may be suitable for you at a lower cost.

1. Brokerage commissions
You may have to pay a commission every time you buy and sell units of the ETF. Commissions may vary by brokerage firm. Some brokerage firms may offer commission-free ETFs or require a minimum purchase amount.

2. ETF expenses
You don't pay these expenses directly. They affect you because they reduce the ETF’s returns.

As of June 30, 2018, the ETF’s expenses were 3.08% of its value. This equals $30.80 for every $1,000 invested.

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<thead>
<tr>
<th>Annual rate (as a % of the ETF’s value)</th>
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<tbody>
<tr>
<td>Management expense ratio (MER)</td>
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<tr>
<td>This is the total of the ETF’s management fee and operating expenses.</td>
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<tr>
<td>Trading expense ratio (TER)</td>
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<tr>
<td>These are the ETF’s trading costs.</td>
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<tr>
<td>ETF expenses</td>
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Trailing commission
The trailing commission is an ongoing commission. It is paid for as long as you own the ETF. It is for the services and advice that your representative and their firm provide to you.

This ETF doesn’t have a trailing commission.

3. Other fees

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<th>FEE</th>
<th>WHAT YOU PAY</th>
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<tr>
<td>Redemption Fee</td>
<td>The manager may charge unitholders of the ETF, at its discretion, a redemption fee of up to 0.25% of the value of the units you redeem or exchange. The manager will publish the current redemption fee, if any, on its website at <a href="http://www.horizonsetfs.com">www.horizonsetfs.com</a>.</td>
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### What if I change my mind?

Under securities law in some provinces and territories, you have the right to cancel your purchase within 48 hours after you receive confirmation of the purchase.

In some provinces and territories, you also have the right to cancel a purchase, or in some jurisdictions, claim damages, if the prospectus, ETF Facts or financial statements contain a misrepresentation. You must act within the time limit set by the securities law in your province or territory.

For more information, see the securities law of your province or territory or ask a lawyer.

### For more information

Contact Horizons ETFs Management (Canada) Inc. or your representative for a copy of the ETF’s prospectus and other disclosure documents. These documents and the ETF Facts make up the ETF’s legal documents.

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