

## BetaPro S&P/TSX Capped Energy™ -2x Daily Bear ETF (HED) - Class A Units

Manager: Horizons ETFs Management (Canada) Inc.

This document contains key information you should know about BetaPro S&P/TSX Capped Energy™ -2x Daily Bear ETF. You can find more details about this exchange traded fund (ETF) in its prospectus. Ask your representative for a copy, contact Horizons ETFs Management (Canada) Inc. at info@horizonsetfs.com or 1-866-641-5739, or visit www.horizonsetfs.com.

Before you invest, consider how the ETF would work with your other investments and your tolerance for risk.

This ETF is highly speculative. It uses leverage, which magnifies gains and losses. It is intended for use in daily or short-term trading strategies by sophisticated investors. If you hold this ETF for more than one day, your return could vary considerably from the ETF's daily target return. Any losses may be compounded. Don't buy this ETF if you are looking for a longer-term investment.

#### **Quick facts**

Date ETF started:June 18, 2007Fund manager:Horizons ETFs Management (Canada) Inc.Total value on June 29, 2018:\$4.9 MillionPortfolio manager:Horizons ETFs Management (Canada) Inc.Management expense ratio (MER):1.53%Distributions:Annually (if any)

## **Trading information** (12 months ending June 29, 2018)

Ticker symbol:HEDAverage daily volume:38,026 unitsExchange:Toronto Stock Exchange (TSX)Number of days traded:251 out of 251 trading days

**Currency:** Canadian dollars

Pricing information (12 months ending June 29, 2018)

Market price: \$6.86 - \$12.85 Average bid-ask spread: 0.25%

**Net asset value {NAV}:** \$6.85 - \$12.87

## What does the ETF invest in?

The ETF seeks daily investment results, before fees, expenses, distributions, brokerage commissions and other transaction costs, that endeavour to correspond to two times (200%) the inverse (opposite) of the daily performance of the S&P/TSX Capped Energy Index™. The ETF does not seek to achieve its investment objective over a period of time greater than one day.

The charts below give you a snapshot of the ETF's investments on June 29, 2018. The ETF's investments will change to reflect changes in the S&P/TSX Capped Energy™ Index.

## Top 10 investments (June 29, 2018)

1. Cash and Cash Equivalents held for Collateral	100.6%
2. Cash and Cash Equivalents - Other	2.2%
3. Forward Agreements (net notional value	
\$9,790,563)	-2.7%

## Total percentage of top 3 investments 100.1%

## **Total number of investments: 2**

# Investment mix (June 29, 2018)



#### How risky is it?

The value of the ETF can go down as well as up. You could lose money.

One way to gauge risk is to look at how much an ETF's returns change over time. This is called "volatility".

In general, ETF's with higher volatility will have returns that change more over time. They typically have a greater chance of losing money and may have a greater chance of higher returns. ETFs with lower volatility tend to have returns that change less over time. They typically have lower returns and may have a lower chance of losing money.



#### Risk rating

Horizons ETFs Management (Canada) Inc. has rated the volatility of this ETF as **High**.

This rating is based on how much the ETF's returns have changed from year to year. It doesn't tell you how volatile the ETF will be in the future. The rating can change over time. An ETF with a low risk rating can still lose money.

Low to Medium Medium to High

For more information about the risk rating and specific risks that can affect the ETF's returns, see the "Risk Factors" section of the ETF's prospectus.

#### No guarantees

ETFs do not have any guarantees. You may not get back the amount of money you invest.

# How has the ETF performed?

This section tells you how units of the ETF have performed over the past 10 years.

Returns¹ are after expenses have been deducted. These expenses reduce the ETF's returns. This means that the ETF's returns may not match the returns of the S&P/TSX Capped Energy $^{\text{TM}}$  Index. ¹ Returns are calculated using the ETF's net asset value (NAV).

#### Year-by-year returns

This chart shows how the fund has performed in each of the past 10 completed calendar years. The fund dropped in value in 6 of the 10 years.



## Best and worst 3-month returns

This table shows the best and worst returns for units of the ETF in a 3-month period over the past 10 calendar years. The best and worst 3-month returns could be higher or lower in the future. Consider how much of a loss you could afford to take in a short period of time.

	Return	3 months ending	If you invested \$1,000 at the beginning of the period
Best return	83.1%	December 31, 2014	Your investment would rise to \$1,831
Worst return	-58.6%	June 30, 2009	Your investment would drop to \$414

#### Average return

As at June 29, 2018, a person who invested \$1,000 in the fund 10 years ago now has \$146. This works out to an annual compound return of -17.5%.

# **Trading ETFs**

ETFs hold a basket of investments, like mutual funds, but trade on exchanges like stocks. Here are a few things to keep in mind when trading ETFs:

#### **Pricing**

ETFs have two sets of prices: market price and net asset value (NAV).

#### Market price

- ETFs are bought and sold on exchanges at the market price. The market price can change throughout the trading day. Factors like supply, demand, and changes in the value of an ETF's investments can effect the market price.
- You can get price quotes any time during the trading day. Quotes have two parts: bid and ask.
- The bid is the highest price a buyer is willing to pay if you want to sell your ETF units. The ask is the lowest price a seller is willing to accept if you want to buy ETF units. The difference between the two is called the "bid-ask spread".
- In general, a smaller bid-ask spread means the ETF is more liquid. That means you are more likely to get the price you expect.



#### Net asset value (NAV)

- Like mutual funds, ETFs have a NAV. It is calculated after the close of each trading day and reflects the value of an ETF's investments at that point in time.
- NAV is used to calculate financial information for reporting purposes like the returns shown in this document.

#### **Orders**

There are two main options for placing trades: market orders and limit orders. A market order lets you buy or sell units at the current market price. A limit order lets you set the price at which you are willing to buy or sell units.

#### **Timing**

In general, market prices of ETFs can be more volatile around the start and end of the trading day. Consider using a limit order or placing a trade at another time during the trading day.

## Who is this ETF for?

#### Investors who:

- are seeking an exposure to inversed leveraged exposure to the S&P/TSX Capped Energy Index™ for a given day
- · are comfortable with a high degree of risk.

## A word about tax

In general, you'll have to pay income tax on any money you make on an ETF. How much you pay depends on the tax laws where you live and whether or not you hold the ETF in a registered plan, such as a Registered Retirement Savings Plan or a Tax-Free Savings Account.

Keep in mind that if you hold your ETF in a non-registered account, distributions from the ETF are included in your taxable income, whether you get them in cash or have them reinvested.

#### How much does it cost?

This section shows the fees and expenses you could pay to buy, own and sell units of the ETF. Fees and expenses, including any trailing commissions, can vary among ETFs.

Higher commissions can influence representatives to recommend one investment over another. Ask about other ETFs and investments that may be suitable for you at a lower cost.

## 1. Brokerage commissions

You may have to pay a commission every time you buy and sell units of the ETF. Commissions may vary by brokerage firm. Some brokerage firms may offer commission-free ETFs or require a minimum purchase amount.

#### 2. ETF expenses

You don't pay these expenses directly. They affect you because they reduce the ETF's returns.

As of December 31, 2017, the ETF's expenses were 2.52% of its value. This equals \$25.20 for every \$1,000 invested.

	Annual rate (as a % of the ETF's value)
Management expense ratio (MER) This is the total of the ETF's management fee and operating expenses.	1.53%
Trading expense ratio (TER)	
These are the ETF's trading costs.	0.99%
ETF expenses	2.52%

# **Trailing commission**

The trailing commission is an ongoing commission. It is paid for as long as you own the ETF. It is for the services and advice that your representative and their firm provide to you.

This ETF doesn't have a trailing commission.



#### 3. Other fees

FEE	WHAT YOU PAY
Redemption Fee	The manager may charge unitholders of the ETF, at its discretion, a redemption fee of up to 0.25% of the value of the units you redeem or exchange. The manager will publish the current redemption fee, if any, on its website at www.horizonsetfs.com.

# What if I change my mind?

Under securities law in some provinces and territories, you have the right to cancel your purchase within 48 hours after you receive confirmation of the purchase.

In some provinces and territories, you also have the right to cancel a purchase, or in some jurisdictions, claim damages, if the prospectus, ETF Facts or financial statements contain a misrepresentation. You must act within the time limit set by the securities law in your province or territory.

For more information, see the securities law of your province or territory or ask a lawyer.

#### For more information

Contact Horizons ETFs Management (Canada) Inc. or your representative for a copy of the ETF's prospectus and other disclosure documents. These documents and the ETF Facts make up the ETF's legal documents.

Horizons ETFs Management (Canada) Inc.

55 University Avenue Toronto, Ontario M5J 2H7

Toll Free 1-866-641-5739 www.horizonsetfs.com Email: info@horizonsetfs.com