



**Horizons Conservative TRI ETF Portfolio
(HCON:TSX)**



HORIZONS ETFs
by Mirae Asset

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Annual Letter from the President and CEO:

This past year was one of big change, not only for investors, but for Horizons ETFs. The markets kicked off with a roaring start after a difficult end to 2018, but by mid-June, concerns about a global recession and deflation started to rear their heads. Interestingly, investors who remained patient were rewarded with returns in excess of 20% for both Canadian and U.S. equities.

The Canadian ETF industry also hit new highs in terms of assets under management, exceeding \$200 billion, while sales topped \$25 billion for the year. Investment dollars in the Canadian ETF industry did not chase equity returns; instead, over 50% of inflows went into investment-grade fixed income strategies. Canadian investors spent most of the year on the defensive.

At Horizons ETFs, we believe that any type of trade agreement between China and the United States could produce additional positive equity returns, improve economic growth, and potentially spur more investor money into growth areas of the marketplace. Preferred shares and marijuana equities, two sectors that Horizons ETFs is well-known for, both appear to have neared their bottoms from a valuation perspective at the end of the year.

In the case of preferred shares, declining interest rates — specifically on the five-year government of Canada bond rate — significantly hurt the performance of the sector. However, in September, the spread on the yield offered by our asset-leading preferred share ETF, the Horizons Active Preferred Share ETF (“**HPR**”), was more than 400 basis points over the five-year rate. The last time this happened, preferred shares rallied significantly over the following 18 months. Could it be that we will see a similar rally into 2020? Certainly, returns in the asset class have stabilized, with the preferred share asset class generating positive performance in the last quarter of 2019.

Similarly, on marijuana equities — which were down more than 30% in 2019 — a bottom might be forming. Disappointment with Canadian recreational marijuana sales has impacted the revenue growth of many Canadian-based licensed producers. Using fundamental analytics, we see that price-to-book and price-to-sales on these stocks have declined significantly over the last quarter. These metrics don’t account for revenue that can be generated by these companies from business operations outside of Canada. The global opportunity for both medical and recreational marijuana sales remains massive, potentially exceeding US\$40.6 billion in global sales by the end of 2024, according to Arcview Market Research and BDS Analytics. As these markets outside of Canada grow, it’s possible we could see enthusiasm return to the sector for many of the stocks held by the Horizons Marijuana Life Sciences Index ETF (“**HMMJ**”).

More specific to Horizons ETFs, it was a big year of change for our business operations. Legislative proposals to the way ETF distributions are taxed in the primary market – the market where ETF subscriptions and redemptions are settled – forced us to re-evaluate the structure of nearly half of our ETF offerings all of which used derivatives-based investment strategies. In November, we reorganized 44 ETFs, totaling more than \$5 billion in assets, into a new corporate class structure to align these ETFs with the proposed legislation.

While this was a massive undertaking, in many ways we feel that this new structure allows us to continue to offer all the same structural benefits these ETFs have provided in the past. We’ve built up a large unitholder base for these ETFs over the last 10 years, and we appreciate their patience as we completed the reorganization.

We think 2020 is shaping up to be an amazing start to the new decade, and we continue to look forward to empowering our unitholders with ETFs designed to help them build their best portfolios.

Thank you for your continued support. We’re wishing you strong returns for 2020!



Steven J. Hawkins, President & CEO
Horizons ETFs Management (Canada) Inc.

MANAGEMENT REPORT OF FUND PERFORMANCE

This annual management report of fund performance for Horizons Conservative TRI ETF Portfolio (“HCON” or the “ETF”) contains financial highlights and is included with the audited annual financial statements for the investment fund. You may request a copy of the ETF’s unaudited interim or audited annual financial statements, interim or annual management report of fund performance, current proxy voting policies and procedures, proxy voting disclosure record, or quarterly portfolio disclosures, at no cost, from the ETF’s manager, Horizons ETFs Management (Canada) Inc. (“Horizons Management” or the “Manager”), by calling toll free 1-866-641-5739, or locally (416) 933-5745, by writing to us at: 55 University Avenue, Suite 800, Toronto ON, M5J 2H7, or by visiting our website at www.horizonsetfs.com or SEDAR at www.sedar.com.

This document may contain forward-looking statements relating to anticipated future events, results, circumstances, performance, or expectations that are not historical facts but instead represent our beliefs regarding future events. By their nature, forward-looking statements require us to make assumptions and are subject to inherent risks and uncertainties. There is significant risk that predictions and other forward-looking statements will not prove to be accurate. We caution readers of this document not to place undue reliance on our forward-looking statements as a number of factors could cause actual future results, conditions, actions or events to differ materially from the targets, expectations, estimates or intentions expressed or implied in the forward-looking statements.

Actual results may differ materially from management expectations as projected in such forward-looking statements for a variety of reasons, including but not limited to market and general economic conditions, interest rates, regulatory and statutory developments, the effects of competition in the geographic and business areas in which the ETF may invest and the risks detailed from time to time in the ETF’s prospectus. New risk factors emerge from time to time and it is not possible for management to predict all such risk factors. We caution that the foregoing list of factors is not exhaustive, and that when relying on forward-looking statements to make decisions with respect to investing in the ETF, investors and others should carefully consider these factors, as well as other uncertainties and potential events, and the inherent uncertainty of forward-looking statements. Due to the potential impact of these factors, the Manager does not undertake, and specifically disclaims, any intention or obligation to update or revise any forward-looking statements, whether as a result of new information, future events or otherwise, unless required by applicable law.

Management Discussion of Fund Performance

Investment Objective and Strategies

The investment objective of HCON is to seek moderate long-term capital growth using a conservative portfolio of exchange traded funds.

HCON invests in a portfolio consisting primarily of total return index exchange traded funds managed by the Manager that employ total return swaps to achieve their investment objectives (the “TRI ETFs”). The portfolio targets a long term asset allocation of approximately 50% equity securities and 50% fixed income securities at the time of any rebalance, and the portfolio will be rebalanced semi-annually in order to seek a consistent level of conservative risk. The fixed income component of HCON’s portfolio includes TRI ETFs that offer North American exposure to government debt, provincial debt and corporate bonds, and the equity component includes TRI ETFs that offer exposure to North American and other global equities, and seek a “world” equity return. Generally, no less than 40% of HCON’s portfolio will be exposed to Canadian equity securities and/or Canadian fixed income securities as at each semi-annual rebalance. The semi-annual rebalances are expected to occur in January and July of each calendar year.

HCON employs a portfolio optimization strategy on each semi-annual rebalance in order to select the weightings of the TRI ETFs in seeking to maximize the risk/adjusted return profile. A portfolio of TRI ETFs can reduce portfolio risk by holding combinations of ETFs that are not perfectly positively correlated, as diversification may allow for substantially

Management Discussion of Fund Performance (continued)

the same expected portfolio return with reduced risk. HCON seeks to invest in a diversified portfolio of TRI ETFs that offers the highest return for a conservative level of risk. HCON will use currency forwards to hedge its non-Canadian dollar currency exposure to the Canadian dollar at all times.

Risk

The Manager performs a review of the ETF's risk rating at least annually, as well as when there is a material change in the ETF's investment objective or investment strategies. The current risk rating for the ETF is: low to medium.

Risk ratings are determined based on the historical volatility of the ETF as measured by the standard deviation of its performance against its mean. The risk categorization of the ETF may change over time and historical volatility is not indicative of future volatility. Generally, a risk rating is assigned to the ETF based on a rolling 10-year standard deviation of its returns, the return of an underlying index, or of an applicable proxy. In cases where the Manager believes that this methodology produces a result that is not indicative of the ETF's future volatility, the risk rating may be determined by the ETF's category. Risk ratings are not intended for use as a substitute for undertaking a proper and complete suitability or financial assessment by an investment advisor.

The Manager, as a summary for existing investors, is providing the list below of the risks to which an investment in the ETF may be subject. **Prospective investors should read the ETF's most recent prospectus and consider the full description of the risks contained therein before purchasing units.**

The risks to which an investment in the ETF is subject are listed below and have not changed from the list of risks found in the ETF's most recent prospectus. A full description of each risk listed below may also be found in the most recent prospectus. The most recent prospectus is available at www.horizonsetfs.com or from www.sedar.com, or by contacting Horizons ETFs Management (Canada) Inc. directly via the contact information on the back page of this document.

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| <ul style="list-style-type: none"> • No assurance of meeting investment objectives • Stock market risk • Specific issuer risk • Legal and regulatory risk • Exchange traded funds risk • Credit risk • Counterparty risk under swaps entered by TRI ETFs • Reliance on historical data risk • Corresponding net asset value risk • Designated broker/dealer risk • Emerging markets risk • Derivatives risk • Floating rate loan liquidity risk • Foreign investment risk • Cease trading of securities risk • Exchange risk • Early closing risk • Tax risk | <ul style="list-style-type: none"> • Securities lending, repurchase and reverse repurchase transaction risk • Loss of limited liability • Reliance on key personnel • Distributions risk • Conflicts of interest • No ownership interest • Market for units • Redemption price • Net asset value fluctuation • Limited operating history • Restrictions on certain unitholders • Foreign currency risk • Risk of difference between quoted and actionable market price • Systems and operational complexity • Highly volatile markets • No guaranteed return • Foreign stock exchange risk |
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Management Discussion of Fund Performance (continued)

Results of Operations

For the year ended December 31, 2019, units of the ETF returned 16.81%. By comparison, a composite index comprised of 50% of the S&P Global 1200 Index (the “Equity Index”) and 50% of the Solactive Canadian Select Universe Bond Index (the “Bond Index”), which returned 28.22% and 6.25%, respectively, posted a return of 17.24% for the same period, all figures presented on a total return basis. The ETF uses currency forwards to hedge its non-Canadian dollar currency exposure to the Canadian dollar at all times.

The Equity Index provides efficient exposure to the global equity market, capturing approximately 70% of global market capitalization. The Bond Index is designed to measure the performance of the Canadian investment grade bond market (government and corporate bonds) by selecting a representative group of bonds.

HCON seeks moderate long-term capital growth using a conservative portfolio of exchange traded funds. HCON invests primarily in Horizons’ Total Return Index ETFs. The portfolio targets a long-term asset allocation of approximately 50% equity securities and 50% fixed income securities at the time of any rebalance. The portfolio will be rebalanced semi-annually in order to seek a consistent level of conservative risk.

For the year ended December 31, 2019, the top performers in the ETF’s portfolio were the Horizons Nasdaq-100® Index ETF, Horizons S&P 500 CAD Hedged Index ETF, and Horizons S&P 500® Index ETF, returning 31.78%, 30.07% and 24.56%, respectively. The worst performers in the ETF’s portfolio for the year were the Horizons US 7-10 Year Treasury Bond ETF, Horizons US 7-10 Year Treasury Bond CAD Hedged ETF, and Horizons Cdn Select Universe Bond ETF, returning 2.95%, 5.74% and 5.98%, respectively.

Outlook

With every major global asset class rebounding in 2019, it’s unsurprising that the one-ticket ETF’s diversified portfolio experienced positive contributions from all constituents. The U.S.-China trade war dominated headlines as the see-saw of positive and negative developments served as temporary catalysts for risk appetite. The Bank of Canada did not follow the lead of other global central banks in lowering its benchmark interest rate; however, the U.S. Federal Reserve signaled a return to stimulus by cutting its overnight lending rate three times in July, September and October, driving investors back into riskier assets. Overall, the U.S. equity markets outperformed international equities as the MSCI EAFE and Emerging Market indices both trailed the S&P 500® and NASDAQ-100® indices. While global economic activity slowed considerably, the low-yield environment is set to continue, and the demand for higher-yielding and riskier investments looks to remain a dominant theme in 2020.

Other Operating Items and Changes in Net Assets Attributable to Holders of Redeemable Units

For the year ended December 31, 2019, the ETF generated gross comprehensive income (loss) from investments and derivatives (which includes changes in the fair value of the ETF’s portfolio) of \$1,299,079. This compares to (\$306,818) for the period from when the ETF effectively began operations on August 1, 2018 to December 31, 2018. The ETF incurred portfolio transaction expenses of \$368 (2018 - \$28). While the ETF pays no direct management or operating fees, the ETF is subject to the management and operating fees of the funds it holds.

The ETF distributed \$3,582 to unitholders during the year (2018 – nil).

Management Discussion of Fund Performance (continued)

Presentation

The attached financial statements have been prepared in accordance with International Financial Reporting Standards (“IFRS”). Any mention of total net assets, net assets, net asset value or increase (decrease) in net assets in the financial statements and/or management report of fund performance is referring to net assets or increase (decrease) in net assets attributable to holders of redeemable units as reported under IFRS.

Recent Developments

Other than indicated below, there are no recent industry, management or ETF related developments that are pertinent to the present and future of the ETF.

Corporate Class Reorganization of the Underlying TRI ETFs

On November 12, 2019, meetings of unitholders of a number of pre-existing exchange traded mutual fund trusts (the “ETF Trusts”) managed by Horizons Management approved proposals to reorganize the ETF Trusts into a mutual fund corporate class structure (the “Reorganization”) under the name Horizons ETF Corp. (the “Company”). Included in the list of ETF Trusts were the underlying TRI ETFs held by HCON.

The decision to propose the corporate class structure followed an extensive review by the Manager of the activities and tax positions of the relevant ETF Trusts, along with the proposed changes to the Income Tax Act (Canada) (the “Tax Act”), as a means to preserve all of the benefits offered by these ETF Trusts under their synthetic investment strategies.

Units of each of the TRI ETFs (the “ETF Units”) were exchanged on a one-for-one basis for shares (the “ETF Shares”) of the applicable corresponding corporate class of the Company after the close of business on November 29, 2019. The investment objective, investment strategy and fee structure of each of the underlying TRI ETFs did not change as a result of the exchange of ETF Units into the corresponding ETF Shares as part of the Reorganization.

The Reorganization did not result in a taxable event for the ETF, as HCON made a joint election with Horizons ETF Corp. under Section 85 of the Tax Act for the exchange of its ETF Units of the TRI ETFs into the corresponding class of ETF Shares of the Company, to occur on a tax-deferred basis.

Related Party Transactions

Certain services have been provided to the ETF by related parties and those relationships are described below.

Manager, Trustee and Investment Manager

The manager, trustee and investment manager of the ETF is Horizons ETFs Management (Canada) Inc., 55 University Avenue, Suite 800, Toronto, Ontario, M5J 2H7, a corporation incorporated under the laws of Ontario.

The management fees directly payable by the ETF to the Manager are nil. However, the TRI ETFs held by the ETF will pay management fees to the Manager.

Financial Highlights

The following tables show selected key financial information about the ETF and are intended to help you understand the ETF's financial performance since it effectively began operations on August 1, 2018. This information is derived from the ETF's audited annual financial statements. Please see the front page for information on how you may obtain the ETF's annual or interim financial statements.

The ETF's Net Assets per Unit

<i>Year</i> ⁽¹⁾		2019	2018
Net assets, beginning of year	\$	9.53	10.00
Increase (decrease) from operations:			
Realized gains (losses) for the year		0.09	(0.17)
Unrealized gains (losses) for the year		1.48	(0.35)
Total increase (decrease) from operations ⁽²⁾		1.57	(0.52)
Total annual distributions ⁽³⁾		–	–
Net assets, end of year ⁽⁴⁾	\$	11.13	9.53

1. This information is derived from the ETF's audited annual financial statements.
2. Net assets per unit and distributions are based on the actual number of units outstanding at the relevant time. The increase (decrease) from operations is based on the weighted average number of units outstanding over the financial period.
3. Income, dividend and/or return of capital distributions, if any, are paid in cash, reinvested in additional units of the ETF, or both. Capital gains distributions, if any, may or may not be paid in cash. Non-cash capital gains distributions are reinvested in additional units of the ETF and subsequently consolidated. They are reported as taxable distributions and increase each unitholder's adjusted cost base for their units. Neither the number of units held by the unitholder, nor the net asset per unit of the ETF change as a result of any non-cash capital gains distributions. Distributions classified as return of capital, if any, decrease each unitholder's adjusted cost base for their units.
4. The Financial Highlights are not intended to act as a continuity of the opening and closing net assets per unit.

Financial Highlights (continued)

Ratios and Supplemental Data

<i>Year</i> ⁽¹⁾	2019	2018
Total net asset value (000's)	\$ 10,572	6,671
Number of units outstanding (000's)	950	700
Management expense ratio ⁽²⁾⁽⁵⁾	0.15%	0.15%
Management expense ratio excluding proportion of expenses from underlying investment funds	0.00%	0.00%
Management expense ratio before waivers and absorptions ⁽³⁾	0.15%	0.15%
Trading expense ratio ⁽⁴⁾⁽⁵⁾	0.20%	0.20%
Trading expense ratio excluding proportion of costs from underlying investment funds	0.00%	0.00%
Portfolio turnover rate ⁽⁶⁾	118.20%	14.03%
Net asset value per unit, end of year	\$ 11.13	9.53
Closing market price	\$ 11.14	9.53

1. This information is provided as at December 31 of the years shown.
2. Management expense ratio is based on total expenses, including sales tax, (excluding commissions and other portfolio transaction costs) for the stated period and is expressed as an annualized percentage of daily average net asset value during the year. Out of its management fees, the Manager pays for such services to the ETF as investment manager compensation and marketing.
3. The Manager, at its discretion, may waive and/or absorb a portion of the fees and/or expenses otherwise payable by the ETF. The waiving and/or absorption of such fees and/or expenses by the Manager may be terminated at any time, or continued indefinitely, at the discretion of the Manager.
4. The trading expense ratio represents total commissions and other portfolio transaction costs expressed as an annualized percentage of daily average net asset value during the year.
5. The ETF's management expense ratio (MER) and trading expense ratio (TER) include an estimated proportion of the MER and TER for any underlying investment funds held in the ETF's portfolio during the year.
6. The ETF's portfolio turnover rate indicates how actively its portfolio investments are traded. A portfolio turnover rate of 100% is equivalent to the ETF buying and selling all of the securities in its portfolio once in the course of the year. Generally, the higher the ETF's portfolio turnover rate in a year, the greater the trading costs payable by the ETF in the year, and the greater the chance of an investor receiving taxable capital gains in the year. There is not necessarily a relationship between a high turnover rate and the performance of the ETF. In 2019, the portfolio turnover reflects the one-for-one exchange of ETF Units for ETF Shares of the underlying TRI ETFs as part of the Reorganization described in Recent Developments. The Manager expects the portfolio turnover to be fairly minimal in future reporting periods.

Financial Highlights (continued)**Management Fees**

The Manager provides, or oversees the provision of, administrative services required by the ETF including, but not limited to: negotiating contracts with certain third-party service providers, such as portfolio managers, custodians, registrars, transfer agents, auditors and printers; authorizing the payment of operating expenses incurred on behalf of the ETF; arranging for the maintenance of accounting records for the ETF; preparing reports to unitholders and to the applicable securities regulatory authorities; calculating the amount and determining the frequency of distributions by the ETF; preparing financial statements, income tax returns and financial and accounting information as required by the ETF; ensuring that unitholders are provided with financial statements and other reports as are required from time to time by applicable law; ensuring that the ETF complies with all other regulatory requirements, including the continuous disclosure obligations of the ETF under applicable securities laws; administering purchases, redemptions and other transactions in units of the ETF; and dealing and communicating with unitholders of the ETF. The Manager provides office facilities and personnel to carry out these services, if not otherwise furnished by any other service provider to the ETF. The Manager also monitors the investment strategies of the ETF to ensure that the ETF complies with its investment objectives, investment strategies and investment restrictions and practices.

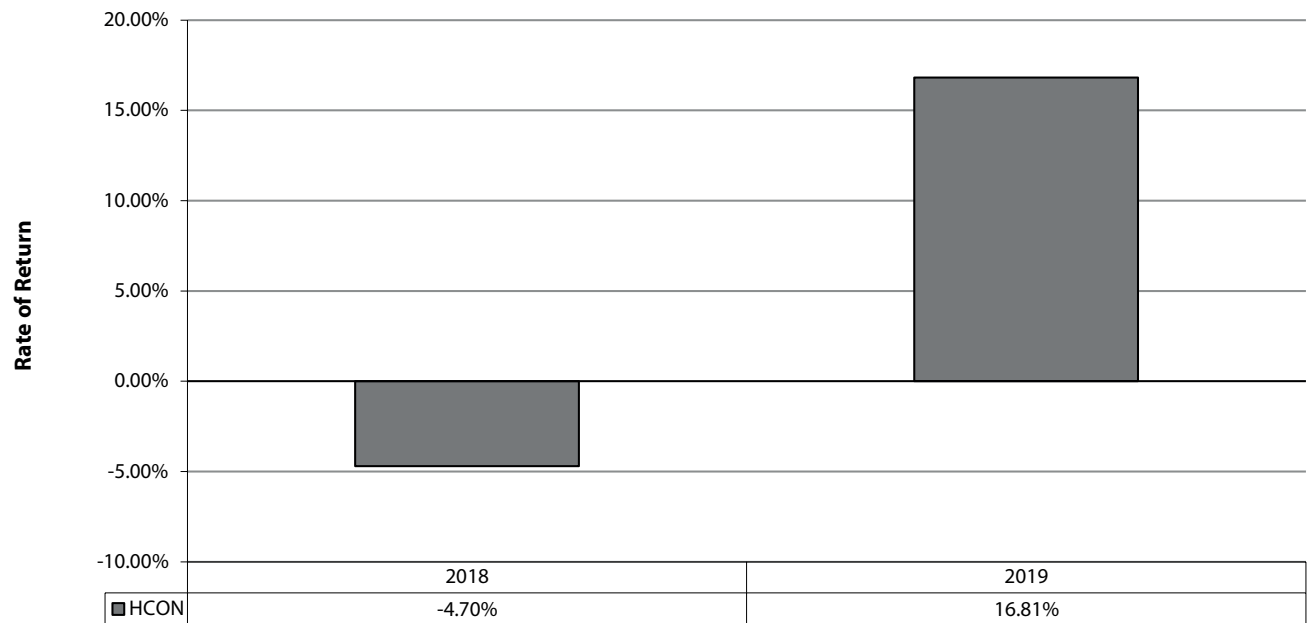
The management fees directly payable by the ETF to the Manager are nil. However, the TRI ETFs held by the ETF do pay management fees. The Manager pays all of the operating and administrative expenses incurred by the ETF.

Past Performance

Commissions, management fees, expenses and applicable sales taxes all may be associated with an investment in the ETF. Please read the prospectus before investing. The indicated rates of return are the historical total returns including changes in unit value and reinvestment of all distributions, and do not take into account sales, redemptions, distributions or optional charges or income taxes payable by any investor that would have reduced returns. An investment in the ETF is not guaranteed. Its value changes frequently and past performance may not be repeated. The ETF's performance numbers assume that all distributions, if any, are reinvested in additional units of the ETF. If you hold this ETF outside of a registered plan, income and capital gains distributions that are paid to you increase your income for tax purposes whether paid to you in cash or reinvested in additional units. The amount of the reinvested taxable distributions is added to the adjusted cost base of the units that you own. This would decrease your capital gain or increase your capital loss when you later redeem from the ETF, thereby ensuring that you are not taxed on this amount again. Please consult your tax advisor regarding your personal tax situation.

Year-by-Year Returns

The following chart presents the ETF's performance for the periods shown, and illustrates how the performance has changed from period to period. In percentage terms, the chart shows how much an investment made on the first day of the financial period would have grown or decreased by the last day of the financial period.



The ETF effectively began operations on August 1, 2018.

Past Performance (continued)**Annual Compound Returns**

The following table presents the ETF's annual compound total return since inception and for the periods shown ended December 31, 2019 along with comparable market indices. The table is used only to illustrate the effects of the compound growth rate and is not intended to reflect future values of the ETF or future returns on investments in the ETF.

	1 Year	Since Inception
Horizons Conservative TRI ETF Portfolio	16.81%	7.87%
S&P Global 1200 Index (50%)	28.22%	9.59%
Solactive Canadian Select Universe Bond Index (50%)	6.25%	5.76%
Composite Index	17.24%	7.67%

The ETF effectively began operations on August 1, 2018.

Summary of Investment Portfolio

As at December 31, 2019

Asset Mix	Net Asset Value	% of ETF's Net Asset Value
Canadian Fixed Income Securities	\$ 3,364,766	31.83%
U.S. Equities	3,110,202	29.42%
U.S. Fixed Income Securities	1,691,159	16.00%
Global Equities	1,521,261	14.39%
Canadian Equities	747,797	7.07%
Currency Forward Hedge*	67,794	0.64%
Cash and Cash Equivalents	72,277	0.68%
Other Assets less Liabilities	(3,581)	-0.03%
	\$ 10,571,675	100.00%

Sector Mix	Net Asset Value	% of ETF's Net Asset Value
Canadian Broad Fixed Income	\$ 3,364,766	31.83%
U.S. Broad Equity	3,110,202	29.42%
U.S. Broad Fixed Income	1,691,159	16.00%
Global Broad Equity	1,521,261	14.39%
Canadian Broad Equity	747,797	7.07%
Currency Forward Hedge*	67,794	0.64%
Cash and Cash Equivalents	72,277	0.68%
Other Assets less Liabilities	(3,581)	-0.03%
	\$ 10,571,675	100.00%

*Positions in forward contracts are disclosed as the gain/(loss) that would be realized if the contracts were closed out on the date of this report.

Summary of Investment Portfolio (continued)

As at December 31, 2019

Top Holdings	% of ETF's Net Asset Value
Horizons Cdn Select Universe Bond ETF	31.83%
Horizons S&P 500® Index ETF	14.18%
Horizons NASDAQ-100® Index ETF	12.63%
Horizons US 7-10 Year Treasury Bond ETF	12.62%
Horizons Intl Developed Markets Equity Index ETF	10.78%
Horizons S&P/TSX 60™ Index ETF	7.07%
Horizons EURO STOXX 50® Index ETF	3.61%
Horizons US 7-10 Year Treasury Bond CAD Hedged ETF	3.38%
Horizons S&P 500 CAD Hedged Index ETF	2.61%
Cash and Cash Equivalents	0.68%

The summary of investment portfolio may change due to the ongoing portfolio transactions of the ETF. The most recent financial statements are available at no cost by calling 1-866-641-5739, or (416) 933-5745, by writing to us at 55 University Avenue, Suite 800, Toronto, Ontario, M5J 2H7, by visiting our website at www.horizonsetfs.com or through SEDAR at www.sedar.com.

MANAGER’S RESPONSIBILITY FOR FINANCIAL REPORTING

The accompanying audited annual financial statements of Horizons Conservative TRI ETF Portfolio (the “ETF”) are the responsibility of the manager and trustee to the ETF, Horizons ETFs Management (Canada) Inc. (the “Manager”). They have been prepared in accordance with International Financial Reporting Standards using information available and include certain amounts that are based on the Manager’s best estimates and judgements.

The Manager has developed and maintains a system of internal controls to provide reasonable assurance that all assets are safeguarded and to produce relevant, reliable and timely financial information, including the accompanying financial statements.

These financial statements have been approved by the Board of Directors of the Manager and have been audited by KPMG LLP, Chartered Professional Accountants, Licensed Public Accountants, on behalf of unitholders. The independent auditors’ report outlines the scope of their audit and their opinion on the financial statements.



Steven J. Hawkins
Director
Horizons ETFs Management (Canada) Inc.



Thomas Park
Director
Horizons ETFs Management (Canada) Inc.

INDEPENDENT AUDITORS' REPORT

To the Unitholders of Horizons Conservative TRI ETF Portfolio (the "ETF")

Opinion

We have audited the financial statements of the ETF, which comprise the statements of financial position as at December 31, 2019 and 2018, the statements of comprehensive income, changes in financial position and cash flows for the year ended December 31, 2019, and for the period from inception on July 23, 2018 to December 31, 2018, and notes to the financial statements, including a summary of significant accounting policies (hereinafter referred to as the "financial statements").

In our opinion, the accompanying financial statements present fairly, in all material respects, the financial position of the ETF as at December 31, 2019 and 2018, and its financial performance and its cash flows for the year ended December 31, 2019, and for the period from inception on July 23, 2018 to December 31, 2018, in accordance with International Financial Reporting Standards.

Basis for Opinion

We conducted our audit in accordance with Canadian generally accepted auditing standards. Our responsibilities under those standards are further described in the "Auditors' Responsibilities for the Audit of the Financial Statements" section of our auditors' report.

We are independent of the ETF in accordance with the ethical requirements that are relevant to our audit of the financial statements in Canada and we have fulfilled our other ethical responsibilities in accordance with these requirements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Other Information

Management is responsible for the other information. Other information comprises:

- the information included in the Management Report of Fund Performance filed with the relevant Canadian Securities Commissions.

Our opinion on the financial statements does not cover the other information and we do not and will not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information identified above and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit and remain alert for indications that the other information appears to be materially misstated.

We obtained the information included in the Management Report of Fund Performance filed with the relevant Canadian Securities Commissions as at the date of this auditors' report. If, based on the work we have performed on this other information, we conclude that there is a material misstatement of this other information, we are required to report that fact in the auditors' report.

We have nothing to report in this regard.

Responsibilities of Management and Those Charged with Governance for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with International Financial Reporting Standards, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the ETF's ability to continue as a going concern, disclosing as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the ETF or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the ETF's financial reporting process.

Auditors' Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion.

Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with Canadian generally accepted auditing standards will always detect a material misstatement when it exists.

Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of the financial statements.

As part of an audit in accordance with Canadian generally accepted auditing standards, we exercise professional judgment and maintain professional skepticism throughout the audit.

We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion.

The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.

- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the ETF's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the ETF's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditors' report to the related disclosures in the financial

statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditors' report. However, future events or conditions may cause the ETF to cease to continue as a going concern.

- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.
- Provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.



Chartered Professional Accountants, Licensed Public Accountants
The engagement partner on the audit resulting in this auditors' report is Ziad Said.
Toronto, Canada
March 11, 2020

Statements of Financial Position

As at December 31,

	2019	2018
Assets		
Cash and cash equivalents	\$ 72,277	\$ 16,636
Investments	10,435,185	6,742,588
Derivative assets (note 3)	70,178	1,754
Total assets	10,577,640	6,760,978
Liabilities		
Distribution payable	3,581	–
Derivative liabilities (note 3)	2,384	90,346
Total liabilities	5,965	90,346
Total net assets (note 2)	\$ 10,571,675	\$ 6,670,632
Number of redeemable units outstanding (note 8)	950,001	700,001
Total net assets per unit	\$ 11.13	\$ 9.53

(See accompanying notes to financial statements)

Approved on behalf of the Board of Directors of the Manager:



 Steven J. Hawkins
 Director



 Thomas Park
 Director

Statements of Comprehensive Income

For the Year Ended December 31, 2019 and

For the Period from Inception on July 23 to December 31, 2018

	2019	2018
Income		
Securities lending income (note 7)	\$ 3,660	\$ –
Net realized gain (loss) on sale of investments and derivatives	74,127	(100,926)
Net change in unrealized appreciation (depreciation) of investments and derivatives	1,221,292	(205,892)
	1,299,079	(306,818)
Expenses		
Transaction costs (note 10)	368	28
	368	28
Increase (decrease) in net assets for the year	\$ 1,298,711	\$ (306,846)
Increase (decrease) in net assets per unit	\$ 1.57	\$ (0.52)

(See accompanying notes to financial statements)

Statements of Changes in Financial Position

For the Year Ended December 31, 2019 and

For the Period from Inception on July 23 to December 31, 2018

	2019		2018	
Total net assets at the beginning of the year	\$	6,670,632	\$	–
Increase (decrease) in net assets		1,298,711		(306,846)
Redeemable unit transactions				
Proceeds from the issuance of securities of the investment fund		3,120,249		7,712,570
Aggregate amounts paid on redemption of securities of the investment fund		(514,335)		(735,092)
Distributions:				
From net investment income		(3,576)		–
From net realized capital gains		(6)		–
Total net assets at the end of the year	\$	10,571,675	\$	6,670,632

(See accompanying notes to financial statements)

Statements of Cash Flows

For the Year Ended December 31, 2019 and

For the Period from Inception on July 23 to December 31, 2018

	2019	2018
Cash flows from operating activities:		
Increase (decrease) in net assets for the year	\$ 1,298,711	\$ (306,846)
Adjustments for:		
Net realized loss (gain) on sale of investments and derivatives	(74,127)	100,926
Net realized gain (loss) on currency forward contracts	43,860	(90,706)
Net change in unrealized depreciation (appreciation) of investments and derivatives	(1,221,292)	205,892
Purchase of investments	(11,003,697)	(4,997,314)
Proceeds from the sale of investments	9,726,069	100,474
Net cash used in operating activities	(1,230,476)	(4,987,574)
Cash flows from financing activities:		
Amount received from the issuance of units	1,287,950	5,004,210
Amount paid on redemptions of units	(1,833)	-
Net cash from financing activities	1,286,117	5,004,210
Net increase in cash and cash equivalents during the year	55,641	16,636
Cash and cash equivalents at beginning of year	16,636	-
Cash and cash equivalents at end of year	\$ 72,277	\$ 16,636

(See accompanying notes to financial statements)

Schedule of Investments

As at December 31, 2019

Security	Shares/ Contracts	Average Cost	Fair Value
CANADIAN FIXED INCOME SECURITIES (31.83%)			
Canadian Broad Fixed Income (31.83%)			
Horizons Cdn Select Universe Bond ETF	70,275	\$ 3,181,491	\$ 3,364,766
TOTAL CANADIAN FIXED INCOME SECURITIES		3,181,491	3,364,766
U.S. EQUITIES (29.42%)			
U.S. Broad Equity (29.42%)			
Horizons NASDAQ-100® Index ETF	21,027	1,116,579	1,335,425
Horizons S&P 500 CAD Hedged Index ETF	3,536	240,372	275,666
Horizons S&P 500® Index ETF	18,487	1,296,130	1,499,111
		2,653,081	3,110,202
TOTAL U.S. EQUITIES		2,653,081	3,110,202
U.S. FIXED INCOME SECURITIES (16.00%)			
U.S. Broad Fixed Income (16.00%)			
Horizons US 7-10 Year Treasury Bond CAD Hedged ETF	6,945	348,581	357,668
Horizons US 7-10 Year Treasury Bond ETF	23,171	1,215,301	1,333,491
		1,563,882	1,691,159
TOTAL U.S. FIXED INCOME SECURITIES		1,563,882	1,691,159
GLOBAL EQUITIES (14.39%)			
Global Broad Equity (14.39%)			
Horizons EURO STOXX 50® Index ETF	11,337	345,865	382,057
Horizons Intl Developed Markets Equity Index ETF	32,327	1,062,584	1,139,204
		1,408,449	1,521,261
TOTAL GLOBAL EQUITIES		1,408,449	1,521,261
CANADIAN EQUITIES (7.07%)			
Canadian Broad Equity (7.07%)			
Horizons S&P/TSX 60™ Index ETF	19,846	680,933	747,797
TOTAL CANADIAN EQUITIES		680,933	747,797

Schedule of Investments (continued)

As at December 31, 2019

Security	Shares/ Contracts	Average Cost	Fair Value
DERIVATIVES (0.64%)			
Currency Forwards (0.64%)			
Currency forward contract to buy C\$4,215,660 for US\$3,200,000 maturing January 9, 2020		–	60,434
Currency forward contract to buy C\$266,559 for JPY¥22,000,000 maturing January 9, 2020		–	3,554
Currency forward contract to buy C\$212,655 for GB£125,000 maturing January 9, 2020		–	(2,384)
Currency forward contract to buy C\$736,235 for EUR€500,000 maturing February 13, 2020		–	6,190
		–	67,794
TOTAL DERIVATIVES		–	67,794
Transaction Costs		(257)	
TOTAL INVESTMENT PORTFOLIO (99.35%)		\$ 9,487,579	\$ 10,502,979
Cash and cash equivalents (0.68%)			72,277
Other assets less liabilities (-0.03%)			(3,581)
TOTAL NET ASSETS (100.00%)			\$ 10,571,675

(See accompanying notes to financial statements)

Notes to Financial Statements

For the Year Ended December 31, 2019 and

For the Period from Inception on July 23 to December 31, 2018

1. REPORTING ENTITY

Horizons Conservative TRI ETF Portfolio (“HCON” or the “ETF”) is an investment trust established under the laws of the Province of Ontario by Declaration of Trust and effectively began operations on August 1, 2018. The address of the ETF’s registered office is: c/o Horizons ETFs Management (Canada) Inc., 55 University Avenue, Suite 800, Toronto, Ontario, M5J 2H7.

The ETF is offered for sale on a continuous basis by its prospectus in Class A units (“Class A”) which trade on the Toronto Stock Exchange (“TSX”) under the symbol HCON. An investor may buy or sell units of the ETF on the TSX only through a registered broker or dealer in the province or territory where the investor resides. Investors are able to trade units of the ETF in the same way as other securities traded on the TSX, including by using market orders and limit orders and may incur customary brokerage commissions when buying or selling units.

The investment objective of HCON is to seek moderate long-term capital growth using a conservative portfolio of exchange traded funds.

Horizons ETFs Management (Canada) Inc. is the manager, trustee and investment manager of the ETF (“Horizons Management”, the “Manager” or the “Investment Manager”). The Investment Manager is responsible for implementing the ETF’s investment strategies.

2. BASIS OF PREPARATION

(i) Statement of compliance

These financial statements have been prepared in accordance with International Financial Reporting Standards (“IFRS”). Any mention of total net assets, net assets, net asset value or increase (decrease) in net assets is referring to net assets or increase (decrease) in net assets attributable to holders of redeemable units as reported under IFRS.

These financial statements were authorized for issue on March 11, 2020, by the Board of Directors of the Manager.

(ii) Basis of measurement

The financial statements have been prepared on the historical cost basis except for financial instruments at fair value though profit or loss, which are measured at fair value.

(iii) Functional and presentation currency

These financial statements are presented in Canadian dollars, which is the ETF’s functional currency.

3. SIGNIFICANT ACCOUNTING POLICIES

The accounting policies set out below have been applied consistently to all periods presented in these financial statements.

Notes to Financial Statements (continued)

For the Year Ended December 31, 2019 and

For the Period from Inception on July 23 to December 31, 2018

(a) Financial instruments

(i) Recognition, initial measurement and classification

The ETF is subject to IFRS 9, Financial Instruments (“IFRS 9”) for the classification and measurement requirements for financial instruments, including impairment on financial assets and hedge accounting.

This standard requires assets to be classified based on the ETF’s business model for managing the financial assets and contractual cash flow characteristics of the financial assets. The standard includes three principal classification categories for financial assets: measured at amortized cost, fair value through other comprehensive income, and fair value through profit and loss (“FVTPL”). IFRS 9 requires classification of debt instruments, if any, based solely on payments of principal and interests, and business model tests.

The ETF’s financial assets and financial liabilities are managed and its performance is evaluated on a fair value basis. The contractual cash flows of the ETF’s debt securities, if any, consist solely of principal and interest, however, these securities are neither held in held-to-collect, or held-to-collect-and-sell business models in IFRS 9.

Financial assets and financial liabilities at FVTPL are initially recognized on the trade date, at fair value (see below), with transaction costs recognized in the statements of comprehensive income. Other financial assets and financial liabilities are recognized on the date on which they are originated at fair value.

The ETF classifies financial assets and financial liabilities into the following categories:

- Financial assets mandatorily classified at fair value through profit or loss: debt securities, equity investments and derivative financial instruments
- Financial assets at amortized cost: All other financial assets
- Financial liabilities classified at fair value through profit or loss: derivative financial instruments and securities sold short, if any
- Financial liabilities at amortized cost: all other financial liabilities

(ii) Fair value measurement

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date in the principal or, in its absence, the most advantageous market to which the ETF has access at that date. The fair value of a liability reflects its non-performance risk.

Investments are valued at fair value as of the close of business on each day upon which a session of the TSX is held (“Valuation Date”) and based on external pricing sources to the extent possible. Investments held that are traded in an active market through recognized public stock exchanges, over-the-counter markets, or through recognized investment dealers, are valued at their closing sale price. However, such prices may be adjusted if a more accurate value can be obtained from recent trading activity or by incorporating other relevant information that may not have been reflected in pricing obtained from external sources. Short-term investments, including notes and money market instruments, are valued at amortized cost which approximates fair value.

Notes to Financial Statements (continued)

For the Year Ended December 31, 2019 and

For the Period from Inception on July 23 to December 31, 2018

Investments held that are not traded in an active market, including some derivative financial instruments, are valued using observable market inputs where possible, on such basis and in such manner as established by the Manager. Derivative financial instruments are recorded in the statements of financial position according to the gain or loss that would be realized if the contracts were closed out on the Valuation Date. Margin deposits, if any, are included in the schedule of investments as margin deposits. See also the summary of fair value measurements in note 6.

Fair value policies used for financial reporting purposes are the same as those used to measure the net asset value (“NAV”) for transactions with unitholders.

The fair value of other financial assets and liabilities approximates their carrying values due to the short-term nature of these instruments.

(iii) Offsetting

Financial assets and liabilities are offset and the net amount presented in the statements of financial position when there is a legally enforceable right to offset the recognized amounts and there is an intention to settle on a net basis, or to realize the asset and settle the liability simultaneously.

Income and expenses are presented on a net basis for gains and losses from financial instruments at fair value through profit or loss and foreign exchange gains and losses.

(iv) Specific instruments

Cash and cash equivalents

Cash and cash equivalents consist of cash on deposit and short-term, interest bearing notes with a term to maturity of less than three months from the date of purchase.

Forward foreign exchange contracts

Forward foreign exchange contracts, if any, are valued at the current market value thereof on the Valuation Date. The value of these forward contracts is the gain or loss that would be realized if, on the Valuation Date, the positions were to be closed out and recorded as derivative assets and/or liabilities in the statements of financial position and as a net change in unrealized appreciation (depreciation) of investments and derivatives in the statements of comprehensive income. When the forward contracts are closed out or mature, realized gains or losses on forward contracts are recognized and are included in the statements of comprehensive income in net realized gain (loss) on sale of investments and derivatives. The Canadian dollar value of forward foreign exchange contracts is determined using forward currency exchange rates supplied by an independent service provider.

Redeemable units

The redeemable units are measured at the present value of the redemption amounts and are considered a residual amount of the net assets attributable to holders of redeemable units. They are classified as financial liabilities as a result of the ETF’s requirement to distribute net income and capital gains to unitholders.

Notes to Financial Statements (continued)

For the Year Ended December 31, 2019 and

For the Period from Inception on July 23 to December 31, 2018

(b) Investment income

Investment transactions are accounted for as of the trade date. Realized gains and losses from investment transactions are calculated on a weighted average cost basis. The difference between fair value and average cost, as recorded in the financial statements, is included in the statements of comprehensive income as part of the net change in unrealized appreciation (depreciation) of investments and derivatives. Interest income for distribution purposes from investments in bonds and short-term investments represents the coupon interest received by the ETF accounted for on an accrual basis. Dividend income is recognized on the ex-dividend date. Distribution income from investments in other funds or ETFs is recognized when earned.

Income from derivatives is shown in the statements of comprehensive income as net realized gain (loss) on sale of investments and derivatives; net change in unrealized appreciation (depreciation) of investments and derivatives; and, interest income for distribution purposes, in accordance with its nature.

Income from securities lending, if any, is included in "Securities lending income" on the statements of comprehensive income and is recognized when earned. Any securities on loan continue to be displayed in the schedule of investments and the market value of the securities loaned and collateral held is determined daily (see note 7).

If the ETF incurs withholding taxes imposed by certain countries on investment income and capital gains, such income and gains are recorded on a gross basis and the related withholding taxes are shown as a separate expense in the statements of comprehensive income.

(c) Foreign currency

Transactions in foreign currencies are translated into the ETF's reporting currency using the exchange rate prevailing on the trade date. Monetary assets and liabilities denominated in foreign currencies at the reporting date are translated at the year-end exchange rate. Foreign exchange gains and losses are presented as "Net realized gain (loss) on foreign exchange", except for those arising from financial instruments at fair value through profit or loss, which are recognized as a component within "Net realized gain (loss) on sale of investments and derivatives" and "Net change in unrealized appreciation (depreciation) of investments and derivatives" in the statements of comprehensive income.

(d) Cost basis

The cost of portfolio investments is determined on an average cost basis.

(e) Increase (decrease) in net assets attributable to holders of redeemable units per unit

The increase (decrease) in net assets per unit in the statements of comprehensive income represents the change in net assets attributable to holders of redeemable units from operations divided by the weighted average number of units of the ETF outstanding during the reporting year.

(f) Unitholder transactions

The value at which units are issued or redeemed is determined by dividing the net asset value of the ETF by the total number of units outstanding of the ETF on the applicable Valuation Date. Amounts received on the issuance of units and amounts paid on the redemption of units are included in the statements of changes in financial position. Orders for subscriptions or redemptions are only permissible on valid trading days, as defined in the ETF's prospectus.

Notes to Financial Statements (continued)

For the Year Ended December 31, 2019 and

For the Period from Inception on July 23 to December 31, 2018

(g) Amounts receivable (payable) relating to portfolio assets sold (purchased)

In accordance with the ETF's policy of trade date accounting for sale and purchase transactions, sales/purchase transactions awaiting settlement represent amounts receivable/payable for securities sold/purchased, but not yet settled as at the reporting date.

(h) Net assets attributable to holders of redeemable units per unit

Net assets attributable to holders of redeemable units per unit is calculated by dividing the ETF's net assets attributable to holders of redeemable units by the number of units of the ETF outstanding on the Valuation Date.

(i) Transaction costs

Transaction costs are incremental costs that are directly attributable to the acquisition, issue or disposal of an investment, which include fees and commissions paid to agents, advisors, brokers and dealers, levies by regulatory agencies and securities exchanges, and transfer taxes and duties. Transaction costs are expensed and are included in "Transaction costs" in the statements of comprehensive income.

4. CRITICAL ACCOUNTING ESTIMATES AND JUDGEMENTS

In preparing these financial statements, the Manager has made judgements, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets, liabilities, income and expenses. Actual results may differ from these estimates. Estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to estimates are recognized prospectively.

The ETF may hold financial instruments that are not quoted in active markets, including derivatives. The determination of the fair value of these instruments is the area with the most significant accounting judgements and estimates that the ETF has made in preparing the financial statements. See note 6 for more information on the fair value measurement of the ETF's financial instruments.

5. FINANCIAL INSTRUMENTS RISK

In the normal course of business, the ETF's investment activities expose it to a variety of financial risks. The Manager seeks to minimize potential adverse effects of these risks for the ETF's performance by employing professional, experienced portfolio advisors, by daily monitoring of the ETF's positions and market events, and periodically may use derivatives to hedge certain risk exposures. To assist in managing risks, the Manager maintains a governance structure that oversees the ETF's investment activities and monitors compliance with the ETF's stated investment strategies, internal guidelines and securities regulations.

Please refer to the most recent prospectus for a complete discussion of the risks attributed to an investment in the units of the ETF. Significant financial instrument risks that are relevant to the ETF and an analysis of how they are managed are presented below.

Notes to Financial Statements (continued)

For the Year Ended December 31, 2019 and

For the Period from Inception on July 23 to December 31, 2018

(a) Market risk

Market risk is the risk that changes in market prices, such as interest rates, equity prices, foreign exchange rates and credit spreads (not relating to changes in the obligor's/issuer's credit standing) will affect the ETF's income or the fair value of its holdings of financial instruments. The objective of market risk management is to manage and control market risk exposures within acceptable parameters, while optimizing the return.

(i) Currency risk

Currency risk is the risk that financial instruments which are denominated in currencies other than the ETF's reporting currency, the Canadian dollar, will fluctuate due to changes in exchange rates and adversely impact the ETF's income, cash flows or fair values of its investment holdings. The ETF may reduce its foreign currency exposure through the use of derivative arrangements such as foreign exchange forward contracts or futures contracts. As at December 31, 2019 and 2018, the ETF did not have any material net exposure to foreign currencies due to the ETF's hedging strategies.

(ii) Interest rate risk

The ETF may be exposed to the risk that the fair value of future cash flows of its financial instruments will fluctuate as a result of changes in market interest rates. In general, the value of interest-bearing financial instruments will rise if interest rates fall, and conversely, will generally fall if interest rates rise. There is minimal sensitivity to interest rate fluctuation on cash and cash equivalents invested at short-term market rates since those securities are usually held to maturity and are short term in nature.

The following table summarizes the ETF's exposure to interest rate risk, including the ETF's assets categorized by the remaining term to maturity:

Investments	Less than 1 year	1 - 3 years	3 - 5 years	> 5 years	Non-interest bearing	Total
As at	(\$000's)	(\$000's)	(\$000's)	(\$000's)	(\$000's)	(\$000's)
December 31, 2019	10	1,292	131	3,617	–	5,050
December 31, 2018	–	794	256	2,539	–	3,589

The percentage of the ETF's net assets exposed to interest rate risk as at December 31, 2019, was 47.8% (December 31, 2018 – 53.8%). The amount by which the net assets of the ETF would have increased or decreased, as at December 31, 2019, had the prevailing interest rates been lowered or raised by 1%, assuming a parallel shift in the yield curve, with all other variables remaining constant, was \$585,761 (December 31, 2018 – \$264,530). The ETF's interest rate sensitivity was determined based on portfolio weighted duration. In practice, actual results may differ from this sensitivity analysis.

(iii) Other market risk

Other market risk is the risk that the value of financial instruments will fluctuate as a result of changes in market prices (other than those arising from interest rate risk or currency risk), whether caused by factors specific to an individual investment, its issuer, or all factors affecting all instruments traded in a market or market segment. The Manager has imposed internal risk management controls on the ETF which are intended to limit the loss on its trading activities.

Notes to Financial Statements (continued)

For the Year Ended December 31, 2019 and

For the Period from Inception on July 23 to December 31, 2018

The table below shows the estimated impact on the ETF of a 1% increase or decrease in a broad-based market index, based on historical correlation, with all other factors remaining constant, as at the dates shown. In practice, actual results may differ from this sensitivity analysis and the difference could be material. The historical correlation may not be representative of future correlation.

Comparative Index	December 31, 2019	December 31, 2018
S&P Global 1200	\$95,038	\$61,950

(b) Credit risk

Credit risk on financial instruments is the risk of a financial loss occurring as a result of the default of a counterparty on its obligation to the ETF. It arises principally from debt securities held, and also from derivative financial assets, cash and cash equivalents, and other receivables. The ETF's maximum credit risk exposure as at the reporting date is represented by the respective carrying amounts of the financial assets in the statements of financial position. The ETF's credit risk policy is to minimise its exposure to counterparties with perceived higher risk of default by dealing only with counterparties that meet the credit standards set out in the ETF's prospectus and by taking collateral.

Analysis of credit quality

The ETF's credit risk exposure by designated rating of the invested portfolio as at December 31, 2019 and 2018, is listed as follows:

Debt, Preferred or Derivative Securities by Credit Rating	Percentage of Net Asset Value (%)	
	December 31, 2019	December 31, 2018
AAA	29.6%	34.2%
AA	5.3%	6.8%
A	9.9%	9.6%
BBB	3.0%	3.2%
Total	47.8%	53.8%

Designated ratings are obtained by Standard & Poor's, Moody's and/or Dominion Bond Rating Services. Where more than one rating is obtained for a security, the lowest rating has been used. Credit risk is managed by dealing with counterparties the ETF believes to be creditworthy and by regular monitoring of credit exposures. The maximum exposure to any one debt issuer as of December 31, 2019, was 16.0% (December 31, 2018 – 18.8%) of the net assets of the ETF.

(c) Liquidity risk

Liquidity risk is the risk that the ETF will encounter difficulty in meeting the obligations associated with its financial liabilities that are settled by delivering cash or another financial asset. The ETF's policy and the Investment Manager's approach to managing liquidity is to ensure, as far as possible, that it will always have sufficient liquidity to meet its liabilities when due, under both normal and stress conditions, including estimated redemptions of shares, without incurring unacceptable losses or risking damage to the ETF's reputation. Generally, liabilities of the ETF are due within 90 days. Liquidity risk

Notes to Financial Statements (continued)

For the Year Ended December 31, 2019 and

For the Period from Inception on July 23 to December 31, 2018

is managed by investing the majority of the ETF's assets in investments that are traded in an active market and can be readily disposed. The ETF aims to retain sufficient cash and cash equivalent positions to maintain liquidity; therefore, the liquidity risk for the ETF is considered minimal.

6. FAIR VALUE MEASUREMENT

Below is a classification of fair value measurements of the ETF's investments based on a three level fair value hierarchy and a reconciliation of transactions and transfers within that hierarchy. The hierarchy of fair valuation inputs is summarized as follows:

- Level 1: securities that are valued based on quoted prices in active markets.
- Level 2: securities that are valued based on inputs other than quoted prices that are observable, either directly as prices, or indirectly as derived from prices.
- Level 3: securities that are valued with significant unobservable market data.

Changes in valuation methods may result in transfers into or out of an investment's assigned level. The following is a summary of the inputs used as at December 31, 2019 and 2018, in valuing the ETF's investments and derivatives carried at fair values:

	December 31, 2019			December 31, 2018		
	Level 1 (\$)	Level 2 (\$)	Level 3 (\$)	Level 1 (\$)	Level 2 (\$)	Level 3 (\$)
Financial Assets						
Exchange Traded Funds	10,435,185	–	–	6,742,588	–	–
Currency Forward Contracts	–	70,178	–	–	1,754	–
Total Financial Assets	10,435,185	70,178	–	6,742,588	1,754	–
Financial Liabilities						
Currency Forward Contracts	–	(2,384)	–	–	(90,346)	–
Total Financial Liabilities	–	(2,384)	–	–	(90,346)	–
Net Financial Assets and Liabilities	10,435,185	67,794	–	6,742,588	(88,592)	–

There were no significant transfers made between Levels 1 and 2 as a result of changes in the availability of quoted market prices or observable market inputs during the year or period shown. In addition, there were no investments or transactions classified in Level 3 for the year ended December 31, 2019, and for the period ended December 31, 2018.

7. SECURITIES LENDING

In order to generate additional returns, the ETF is authorized to enter into securities lending agreements with borrowers deemed acceptable in accordance with National Instrument 81-102 – *Investment Funds* ("NI 81-102"). Under a securities lending agreement, the borrower must pay the ETF a negotiated securities lending fee, provide compensation to the ETF equal to any distributions received by the borrower on the securities borrowed, and the ETF must receive an acceptable form of collateral in excess of the value of the securities loaned. Although such collateral is marked to market, the ETF may be exposed to the risk of loss should a borrower default on its obligations to return the borrowed securities and the

Notes to Financial Statements (continued)

For the Year Ended December 31, 2019 and

For the Period from Inception on July 23 to December 31, 2018

collateral is insufficient to reconstitute the portfolio of loaned securities. Revenue, if any, earned on securities lending transactions during the year is disclosed in the ETF's statements of comprehensive income.

The aggregate closing market value of securities loaned and collateral received as at December 31, 2019 and 2018, was as follows:

As at	Securities Loaned	Collateral Received
December 31, 2019	\$1,366,713	\$1,440,351
December 31, 2018	\$487,859	\$512,777

Collateral may comprise, but is not limited to, cash and obligations of or guaranteed by the Government of Canada or a province thereof; by the United States government or its agencies; by some sovereign states; by permitted supranational agencies; and short-term debt of Canadian financial institutions, if, in each case, the evidence of indebtedness has a designated rating as defined by NI 81-102.

The table below presents a reconciliation of the securities lending income as presented in the statements of comprehensive income for the year ended December 31, 2019, and for the period ended December 31, 2018. It shows the gross amount of securities lending revenues generated from the securities lending transactions of the ETF, less any taxes withheld and amounts earned by parties entitled to receive payments out of the gross amount as part of any securities lending agreements.

For the year/period ended	December 31, 2019	% of Gross Income	December 31, 2018	% of Gross Income
Gross securities lending income	\$5,228		–	
Lending Agents' fees:				
Canadian Imperial Bank of Commerce	(1,568)	29.99%	–	–
Net securities lending income paid to the ETF	\$3,660	70.01%	–	–

8. REDEEMABLE UNITS

The ETF is authorized to issue an unlimited number of redeemable, transferable Class A units each of which represents an equal, undivided interest in the net assets of the ETF. Each unit entitles the owner to one vote at meetings of unitholders. Each unit is entitled to participate equally with all other units with respect to all payments made to unitholders, other than management fee distributions, whether by way of income or capital distributions and, on liquidation, to participate equally in the net assets of the ETF remaining after satisfaction of any outstanding liabilities that are attributable to units of that class of the ETF. All units will be fully paid and non-assessable, with no liability for future assessments, when issued and will not be transferable except by operation of law.

The redeemable units issued by the ETF provide an investor with the right to require redemption for cash at a value proportionate to the investor's share in the ETF's net assets at each redemption date. They are classified as liabilities as a result of the ETF's requirement to distribute net income and capital gains to unitholders. The ETF's objectives in managing the redeemable units are to meet the ETF's investment objective, and to manage liquidity risk arising from redemptions. The ETF's management of liquidity risk arising from redeemable units is discussed in note 5.

Notes to Financial Statements (continued)

For the Year Ended December 31, 2019 and

For the Period from Inception on July 23 to December 31, 2018

On any valid trading day, as defined in the ETF's prospectus, unitholders of the ETF may (i) redeem units of the ETF for cash at a redemption price per unit equal to 95% of the closing price for units of the ETF on the TSX on the effective day of the redemption, where the units being redeemed are not equal to a prescribed number of units ("PNU") or a multiple PNU; or (ii) redeem, less any applicable redemption charge as determined by the Manager in its sole discretion from time to time, a PNU or a multiple PNU of the ETF for cash equal to the net asset value of that number of units.

Units of the ETF are issued or redeemed on a daily basis at the net asset value per security that is determined as at 4:00 p.m. (Eastern Time) each business day. Purchase and redemption orders are subject to a 9:30 a.m. (Eastern Time) cut-off time.

The ETF is required to distribute any net income and capital gains that it has earned in the year. Income earned by the ETF is distributed to unitholders at least once per year, if necessary, and these distributions are either paid in cash or reinvested by unitholders into additional units of the ETF. Net realized capital gains, if any, are typically distributed in December of each year to unitholders. The annual capital gains distributions are not paid in cash but rather, are reinvested and reported as taxable distributions and used to increase each unitholder's adjusted cost base for the ETF. Distributions paid to holders of redeemable units are recognized in the statements of changes in financial position.

Please consult the ETF's most recent prospectus for a full description of the subscription and redemption features of the ETF's units.

For the year ended December 31, 2019, and for the period ended December 31, 2018, the number of units issued by subscription and/or distribution reinvestment, the number of units redeemed, the total and average number of units outstanding was as follows:

Year/Period	Beginning Units Outstanding	Units Issued	Units Redeemed	Ending Units Outstanding	Average Units Outstanding
2019	700,001	300,000	(50,000)	950,001	826,713
2018	–	775,001	(75,000)	700,001	592,811

9. EXPENSES
Management fees

The Manager provides, or oversees the provision of, administrative services required by the ETF including, but not limited to: negotiating contracts with certain third-party service providers, such as portfolio managers, custodians, registrars, transfer agents, auditors and printers; authorizing the payment of operating expenses incurred on behalf of the ETF; arranging for the maintenance of accounting records for the ETF; preparing reports to unitholders and to the applicable securities regulatory authorities; calculating the amount and determining the frequency of distributions by the ETF; preparing financial statements, income tax returns and financial and accounting information as required by the ETF; ensuring that unitholders are provided with financial statements and other reports as are required from time to time by applicable law; ensuring that the ETF complies with all other regulatory requirements, including the continuous disclosure obligations of the ETF under applicable securities laws; administering purchases, redemptions and other transactions in units of the ETF; and dealing and communicating with unitholders of the ETF. The Manager provides office facilities and personnel to carry out these services, if not otherwise furnished by any other service provider to the ETF. The Manager also monitors the investment strategies of the ETF to ensure that the ETF complies with its investment objectives, investment strategies and investment restrictions and practices.

Notes to Financial Statements (continued)

For the Year Ended December 31, 2019 and

For the Period from Inception on July 23 to December 31, 2018

The management fees directly payable by the ETF to the Manager are nil. However, the TRI ETFs held by the ETF will pay management fees to the Manager.

Other expenses

The Manager pays all of the ETF's operating expenses, including but not limited to: audit fees; trustee and custodial expenses; valuation, accounting and record keeping costs; legal expenses; permitted prospectus preparation and filing expenses; costs associated with delivering documents to unitholders; listing and annual stock exchange fees; index licensing fees, if applicable; fees payable to CDS Clearing and Depository Services Inc.; bank related fees and interest charges; extraordinary expenses; unitholder reports and servicing costs; registrar and transfer agent fees; costs associated with the Independent Review Committee; income taxes; sales taxes; brokerage expenses and commissions; and withholding taxes.

10. BROKER COMMISSIONS, SOFT DOLLARS AND RELATED PARTY TRANSACTIONS

Brokerage commissions paid on securities transactions may include amounts paid to related parties of the Manager for brokerage services provided to the ETF.

Research and system usage related services received in return for commissions generated with specific dealers are generally referred to as soft dollars.

Total brokerage commissions paid to dealers in connection with investment portfolio transactions, soft dollar transactions incurred and amounts paid to related parties of the Manager, if any, for the year ended December 31, 2019, and for the period ended December 31, 2018, were as follow:

Year/Period Ended	Brokerage Commissions Paid	Soft Dollar Transactions	Amount Paid to Related Parties
December 31, 2019	\$368	\$nil	\$nil
December 31, 2018	\$28	\$nil	\$nil

The ETF invests in other ETFs managed by the Manager or its affiliates, in accordance with the ETF's investment objectives and strategies. Such investments, if any, are disclosed in the schedule of investments. The management fees directly payable by the ETF to the Manager are nil. However, the TRI ETFs held by the ETF will pay management fees to the Manager.

11. INCOME TAX

The ETF has qualified as a mutual fund trust under the *Income Tax Act* (Canada) (the "Tax Act") and accordingly, is not taxed on the portion of taxable income that is paid or allocated to unitholders. As well, tax refunds (based on redemptions and realized and unrealized gains during the year) may be available that would make it possible to retain some net capital gains in the ETF without incurring any income taxes.

Notes to Financial Statements (continued)

For the Year Ended December 31, 2019 and

For the Period from Inception on July 23 to December 31, 2018

12. TAX LOSSES CARRIED FORWARD

Capital losses for income tax purposes may be carried forward indefinitely and applied against capital gains realized in future years. Non-capital losses carried forwards may be applied against future years' taxable income. Non-capital losses that are realized in the current taxation year may be carried forward for 20 years. As at December 31, 2019, the ETF had net capital losses and/or non-capital losses, with the year of expiry of the non-capital losses as follows:

Net Capital Losses	Non-Capital Losses	Year of Expiry of the Non-Capital Losses
\$32,409	–	–

13. OFFSETTING OF FINANCIAL INSTRUMENTS

In the normal course of business, the ETF may enter into various master netting arrangements or other similar agreements that do not meet the criteria for offsetting in the statements of financial position but still allow for the related amounts to be set off in certain circumstances, such as bankruptcy or termination of the contracts. The following table shows financial instruments that may be eligible for offset, if such conditions were to arise, as at December 31, 2019 and 2018. The "Net" column displays what the net impact would be on the ETF's statements of financial position if all amounts were set-off.

Financial Assets and Liabilities as at December 31, 2019	Amounts Offset (\$)			Amounts Not Offset (\$)		Net (\$)
	Gross Assets (Liabilities)	Gross Assets (Liabilities) Offset	Net Amounts	Financial Instruments	Cash Collateral Pledged	
Derivative assets	70,178	–	70,178	(2,384)	–	67,794
Derivative liabilities	(2,384)	–	(2,384)	2,384	–	–

Financial Assets and Liabilities as at December 31, 2018	Amounts Offset (\$)			Amounts Not Offset (\$)		Net (\$)
	Gross Assets (Liabilities)	Gross Assets (Liabilities) Offset	Net Amounts	Financial Instruments	Cash Collateral Pledged	
Derivative assets	1,754	–	1,754	(1,754)	–	–
Derivative liabilities	(90,346)	–	(90,346)	1,754	–	(88,592)

14. INTERESTS IN SUBSIDIARIES, ASSOCIATES AND UNCONSOLIDATED STRUCTURED ENTITIES

The ETF may invest in units of other ETFs as part of its investment strategies ("Investee ETF(s)"). The nature and purpose of these Investee ETFs generally, is to manage assets on behalf of third party investors in accordance with their investment objectives, and are financed through the issue of units to investors.

In determining whether the ETF has control or significant influence over an Investee ETF, the ETF assesses voting rights, the exposure to variable returns, and its ability to use the voting rights to affect the amount of the returns. In instances where the ETF has control over an Investee ETF, the ETF qualifies as an investment entity under IFRS 10 - *Consolidated*

Notes to Financial Statements (continued)

For the Year Ended December 31, 2019 and

For the Period from Inception on July 23 to December 31, 2018

Financial Statements, and therefore accounts for investments it controls at fair value through profit and loss. The ETF's primary purpose is defined by its investment objectives and uses the investment strategies available to it as defined in the ETF's prospectus to meet those objectives. The ETF also measures and evaluates the performance of any Investee ETFs on a fair value basis.

Investee ETFs over which the ETF has control or significant influence are categorized as subsidiaries and associates, respectively. All other Investee ETFs are categorized as unconsolidated structured entities. Investee ETFs may be managed by the Manager, its affiliates, or by third-party managers.

Investments in Investee ETFs are susceptible to market price risk arising from uncertainty about future values of those Investee ETFs. The maximum exposure to loss from interests in Investee ETFs is equal to the total fair value of the investment in those respective Investee ETFs at any given point in time. The fair value of Investee ETFs, if any, are disclosed in investments in the statements of financial position and listed in the schedule of investments. As at December 31, 2019 and 2018, the ETF had material investments in the subsidiaries (Sub), associates (Assc) and unconsolidated structured entities (SE) listed below:

Investee ETF as at December 31, 2019	Place of Business	Type	Ownership %	Carrying Amount
Horizons Cdn Select Universe Bond ETF	Canada	SE	0.77%	\$3,364,766
Horizons S&P 500 [®] Index ETF	Canada	SE	0.16%	\$1,499,111
Horizons NASDAQ-100 [®] Index ETF	Canada	SE	1.46%	\$1,335,425
Horizons US 7-10 Year Treasury Bond ETF	Canada	SE	2.21%	\$1,333,491
Horizons Intl Developed Markets Equity Index ETF	Canada	SE	1.11%	\$1,139,204
Horizons S&P/TSX 60 [™] Index ETF	Canada	SE	0.04%	\$747,797

Investee ETF as at December 31, 2018	Place of Business	Type	Ownership %	Carrying Amount
Horizons Cdn Select Universe Bond ETF	Canada	SE	0.80%	\$2,336,212
Horizons US 7-10 Year Treasury Bond ETF	Canada	SE	2.90%	\$1,257,369
Horizons S&P 500 [®] Index ETF	Canada	SE	0.15%	\$1,063,960
Horizons NASDAQ-100 [®] Index ETF	Canada	SE	1.38%	\$761,209
Horizons Intl Developed Markets Equity Index ETF	Canada	SE	0.71%	\$667,360
Horizons S&P/TSX 60 [™] Index ETF	Canada	SE	0.02%	\$435,892

15. COMPARATIVE FINANCIAL STATEMENTS

Certain information in the comparative financial statements and/or notes to the financial statements for 2018 has been reclassified to conform to the financial statement presentation adopted for 2019.

Manager

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